



Market Update

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7772

### **Dave Schulte** Managing Director, Commercial Marketing

🕂 🗑 increased "neuroscielit"

Ø BOEING

9<sup>th</sup> September 2022

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## Aviation will reach net zero carbon emissions by 2050

## Inventing the future is in **Boeing's DNA**.

GRA A RECEMENTAL Gas- 50 gal DR4ms. FIELD Slopes South. BEDGON ON RIDGE. WEATHER Station. Radio Ident. Sig. 350+ 278Kes Soos TeleType A history of experience

<u>955</u>

### Achieving the impossible

### Accelerating today

MATO

BOEING

North Contract

### Towards a new tomorrow.

......

the start

### Levers for sustainable aviation

BOEING

#### Fleet Renewal

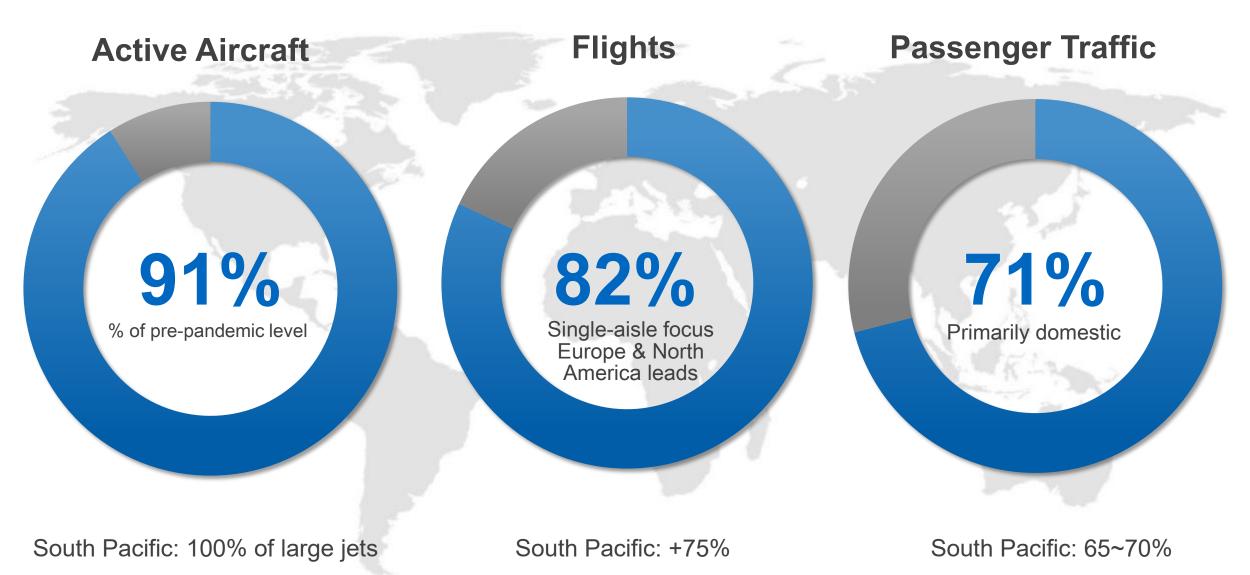
**20-25%** more efficient aircraft

Operational Up to 10% in Efficiency fuel savings

Renewable100% SAFEnergybefore 2030

Advanced Technology R&D sustainability spending

### The State of Global Aviation Today



### Flight operations for large jets at South Pacific Airlines are coming back

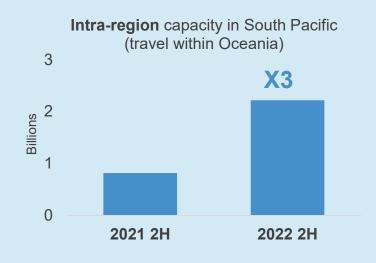
~80% of operations through early September

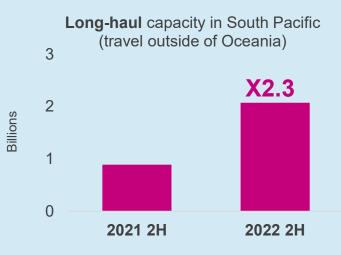
### **Stored Aircraft:**

2021 Sep ~50% 2022 Sep ~0%

Flight Radar 24 and Cirium aggregate data for large jet operations (737/A320 size and larger)

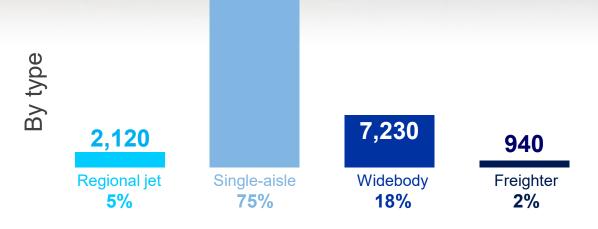




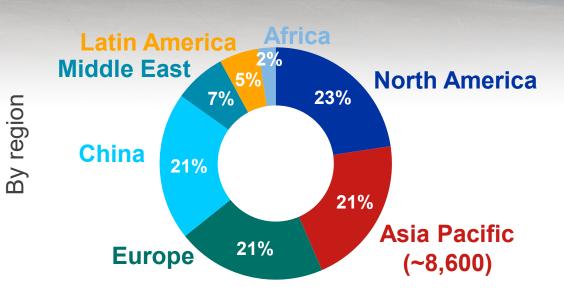


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### Airlines will need 41,170 new airplanes over 20 years



30,880



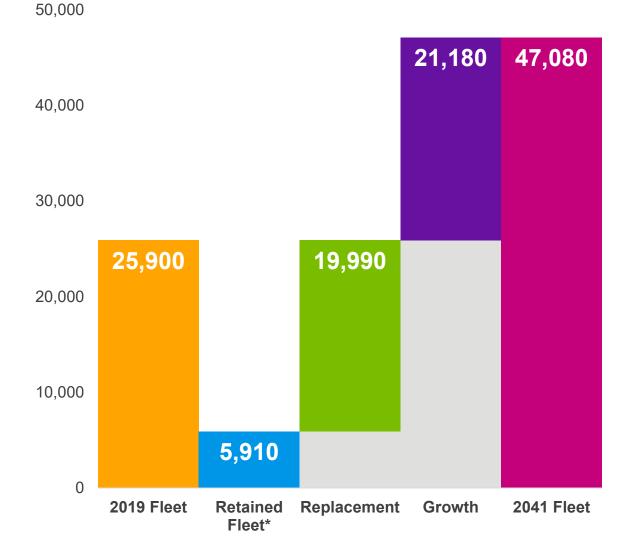
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Forecast period 2022-2041, Asia Pacific does not include China

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### Global fleet will nearly double; half of deliveries for replacement







### 737 MAX Product Overview

### 737 MAX has strong market appeal

5,044 firm orders from 104 customers



### Designed for airlines, preferred by passengers



#### 737-7 Expand opportunity

Right size for new markets Best high-hot

#### 737-8

Most versatile More seats and range for more markets

#### Profitable growth Larger, growing markets More profits

737-9

#### 737-10

Most profit Greatest seat capacity at lowest costs

### The power of 737 commonality

#### Same



Pilot pool same as NG



Type rating same as NG



Maintenance plan same as NG



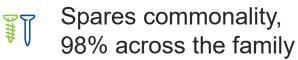
Engine type

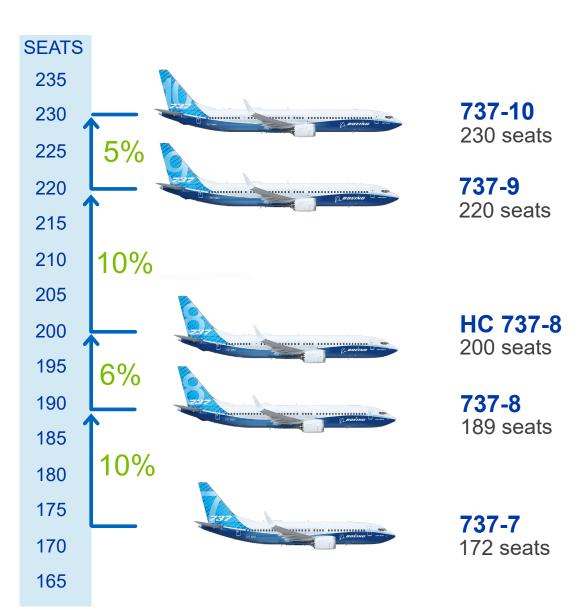
#### Best



1.1

Building on 99.7% schedule reliability





## The 737MAX enabling efficient and sustainable growth across the region

(5) 737-8 in operations at Fiji Airways Connecting Fiji from Honolulu, Australia, and New Zealand

21% less carbon emissions 50% smaller community noise footprint



### **787 Dreamliner**

### Customer Base: 1,482 orders from 84 customers



### 787 Dreamliner: The only complete twin-aisle family



787-8

Route opener & network expander

#### 787-9

Most versatile widebody in history

#### 787-10

Maximum payload with unmatched efficiency



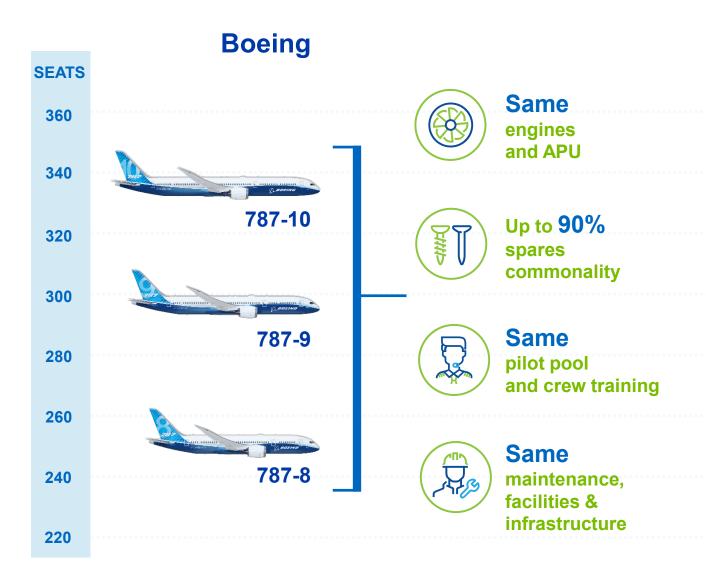
### Broad 787 family acceptance

Nearly half of 787 customers have chosen to operate more than one 787 model

### The 787 offers maximum network coverage with minimum complexity

### A true aircraft family

## A single aircraft type in 3 sizes



#### The 787 is a powerful route-opener

### 336 new routes opened since the 787 entered service



Looking forward to the newly announced Air Tahiti Nui non-stop Seattle service starting October 5<sup>th</sup>, 2022 with 787-9.



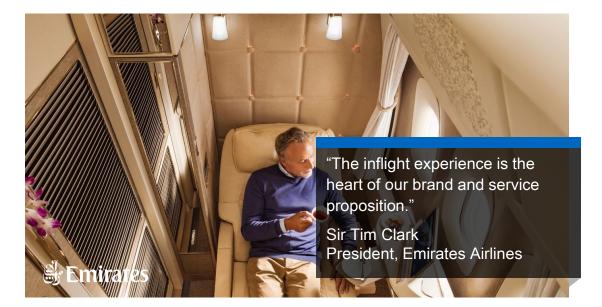
### 777X: The next long-haul market leader

### Market leaders recognize the 777-9 as the flagship for the future



journey, including a lounge, office,







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### 777X: a new dawn in large wide-body efficiency



**GE9X** engine



New composite wing with **72 m span** 



Folding wing tip for Code E compatibility



Natural laminar flow nacelle



New flight deck, same pilot pool

### **Boeing Freighters are market-preferred**

BOEING

FLLL

### Boeing offers a complete family of freighters

Structural payload capability, tonnes [1,000 lb.]

World's most capable freighter

**Most fuel-efficient** and most capable twin-engine freighter for the future

Longest range twin-engine freighter

Most versatile freighter for the medium widebody freighter market

Market-preferred converted freighter for express and general cargo

World's most efficient and most reliable standard-body freighter



### Freighter fleet to grow 80% by 2041



**New large** 

widebodies

Widebody

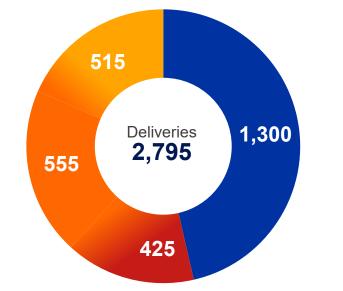
conversions

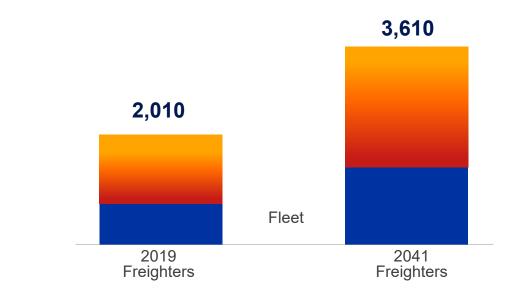
New medium

widebodies

**Standard-body** 

conversions



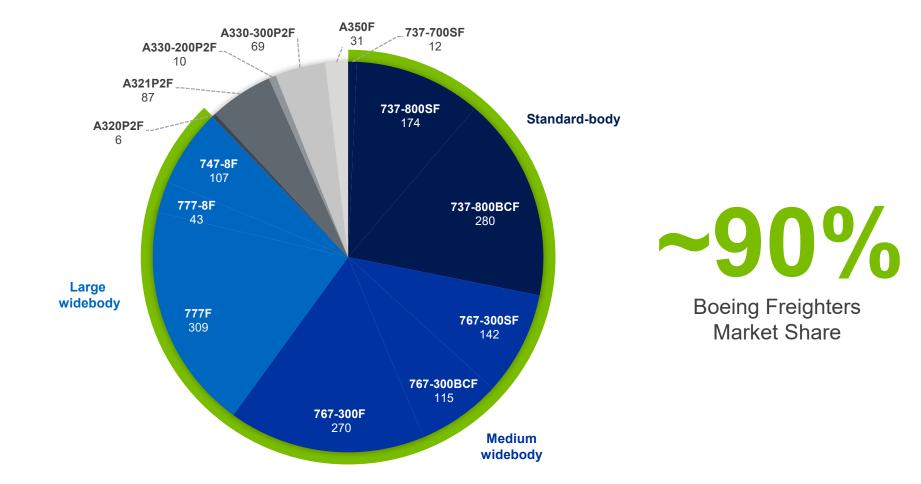


Forecast period 2022-2041

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### **Boeing Freighters are market-preferred**

Total orders for freighter programs active as of 2022



### Boeing offers the best solution to **meet any need or market**

# BOEINC

### Superior range, payload and fuel efficiency

BOEING

Newest technology, advanced aerodynamics

**Commonality** enables room to **grow and expand** network

