



Intelligently Defining Aviation®



## Shareholders



# GA TELESIS INTRODUCTION



GA TELESIS IS THE ONLY AFTERMARKET COMPANY WITH SIGNIFICANT OPERATIONS ON FIVE CONTINENTS





**OVER 1,000 AIRLINES AND A TOTAL OF 3,000 CUSTOMERS WORLDWIDE**



## Flight Solutions Group

Engine, Airframe, Tooling/GSE, and Logistics supply-chain solutions, including sales, flight-hour programs, inventory leasing & management, repair management, distribution, and 24/7/365 AOG service.



## Leasing, Investments Finance & Trading

LIFT is a multi-strategy aviation platform specializing in aircraft and engine leasing and trading, asset-based finance, structured credit, investment management, and asset management and remarketing.



## MRO Services Group

Aerostructures and Component Systems MRO with capabilities to repair nacelle systems, flight control surface and composites, hydraulics, pneumatics, fuel systems, electro-mechanical, actuation, servo controls electrical power system components, and landing gear repair and overhaul.



## GA Telesis Engine Services

Fully integrated subsidiary offering customers a seamless engine solution that combines high-quality repair as well as world-class supply chain services. As a dedicated center of excellence for CF6-80C, CFM56-5B and CFM56-7B we offer targeted performance restorations, in-house engineering and repair.



## Digital Innovation Group

Software development company with multiple subsidiaries delivering Software as a Service (SaaS) solutions.



“ECOSYSTEM”

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## Leasing, Investments, Finance & Trading

### Asset Transaction Group (ATG)

- Aircraft and engine leasing and trading
- Asset origination, management, and remarketing
- Passenger to freighter (P2F) aircraft conversions
- Comprehensive in-house Asset Management Team

### Capital Management Group (CMG)

- Management of third-party capital for equity investments in aircraft, engines, and other aviation assets
- GAIN Fund Management

### Leveraged Finance Group (LFG)

- Alternative secured aircraft lender for lessors, investors, and airlines
- Creative and flexible structures for customized financing solutions (i.e., maintenance finance, finance lease, inventory finance)
- GA Telesis Rotorcraft (GATR) provides helicopter leasing and finance solutions



## Airframe/Engine USM Inventory

One of the world's leading providers of rotatable inventories for airframe and engine USM. Performed more disassemblies than any other company.

## OEM Distribution

Strong OEM relationships - Boeing PART Page Marketplace Partner. Airbus Procurement Partner.

## Tool/GSE Sales

Full network of global suppliers with exclusive distribution services.

## Integrated Logistics Services

Full service in-house integrated logistics solutions.

## Inventory Leasing

APU, Landing Gear and Rotatable inventory leasing for customers, OEMs and banks around the world. Over \$250M leased.



## 24/7/365 AOG Support

Global 24/7/365 AOG service covered from USA, Europe and Turkey.

## Global Distribution

Distribution centers in USA, UK, Taiwan, and China.

## Repair Management

Full network of over 300 suppliers including in-house integrated MRO capabilities.

## Quality

AS9120, ASA-100, AFRA, CAMAC, ISO 14000 Certification. The highest level of standards and best practices, every day.

# MRO CAPABILITIES





# FULL OVERHAUL CAPABILITIES

- Operations in Helsinki, Finland (188,000 sq. ft / 17,500 m<sup>2</sup>)
- Full-scale engine overhaul capabilities with in-house engineering and repair shop support
- Capacity for overhauling 200 engines per year with an integrated test cell capable of up to 100,000 lbs. of thrust
- GATES has 50+ years of airline operational experience as the primary engine repair shop for Finnair and third-party work as Finnair Engine Services (FES)
- Approximately 180 employees
- Integrated supply chain managed by GA Telesis CSG

## MISSION STATEMENT

OUR BUSINESS IS INTEGRATED  
AVIATION SOLUTIONS  
OUR MISSION IS  
CUSTOMER SUCCESS



CFM56-5B



CFM56-7B



CF6-80C2B

## VISION STATEMENT

PROVIDE EVERY CUSTOMER  
INTELLIGENT ENGINE  
SOLUTIONS  
ON TIME, EVERY TIME

**FAA, EASA, TCCA, GACA, CAAC, CASA, DGAC, ECAA, ANAC Approved**

- Global AOG and line maintenance response team 24/7/365
- CF6-80C2B, CFM56-5B/-7B
- Borescopes, Boroblend, Hospital Repairs, Top Case, Troubleshooting, C-Checks, Lease Return Inspections
- Hospital visits from module swaps to top cases onsite at GATES and/or offsite at customer facilities and/or out-stations
- Supports line and hangar engine removals and installations including MPA runs
- Coordinate logistics from offsite repairs to locate spare engines and support engine changes

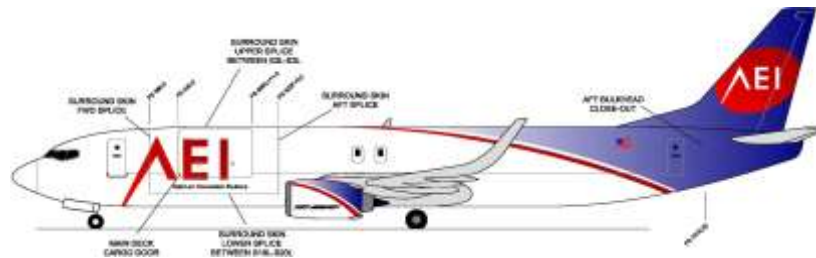


Intelligently Defining Aviation®

- **Financial Stability**
- **Globally Positioned**
- **Integrated Services**
- **Strong Shareholders**
- **Proven Business Model**
- **20 Years Strong**



## GA Telesis Selects AEI for B737-800SF



- Currently five B737-800 converted to freighters
- Seven further B737-800 conversions
- Further conversion slots available
- ETOPS approved STC

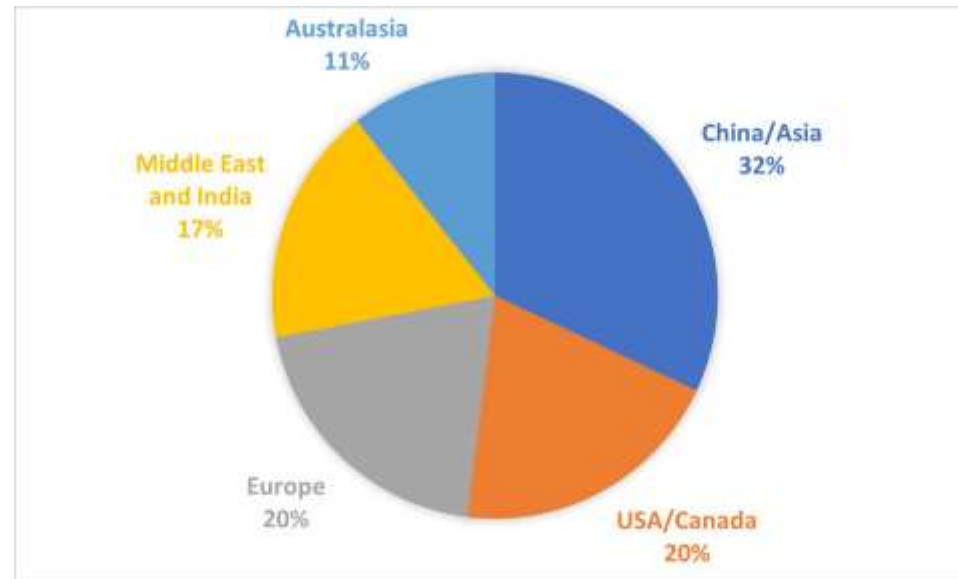
## Recent Freighter Deliveries

- Africa
- Turkey
- Northern Europe
- Australia

## Freighter Market

Recent deliveries and orders *(noted over past few months)*

- Popular Aircraft B737-800SF/B737-800BCF/A320P2F/A321P2F/B757/B767/B777F/A330-200/-300/A350F/ATR72SF/E190SF/CRJ200SF



## Freighter Market Demand

- Continued high e-Commerce growth
- Lack of traditional 'Belly' freight space
- Old aircraft reliability and support (the one to watch)
- Fuel efficient/modern technology

## Freighter Market Facts

- Only an estimated 86 remaining B767's eligible for P2F
- EFW has sold 120 X A330 conversion slots
- ATSG & DHL have largest A330 orders at 30 aircraft each
- EFW is trying to open more conversion lines. (Currently on schedule for 8 – 10 A330 deliveries a year, goal is up to 18/year in 2024)
- EFW have sold (90) x A321 slots
- AEI will have delivered 30+ B737-800SF in 2022
- Boeing has indicated over 200 orders for B737-800BCF