# **HOW DO MEMBER BENEFIT**

#### **Airlines**

- Through exchange of ideas and interaction with other airlines on a regular basis.
- Through direct access to industry Service Providers at the regular general sessions.
- Receiving updated information on current trends and new developments in technology, systems and procedures on regular basis.
- Staff Training and attending workshops organized by ASPA at no cost.
- From collective approach to negotiation with authorities on airport fees and changes as well as on airport services and facilities.

### **Industry Services Providers**

- Captured audience of all member CEO's and Senior executives twice yearly during the General Sessions.
- Opportunity to interact with the airline needs and requirements.
- Kept abreast on general aviation development in the region.

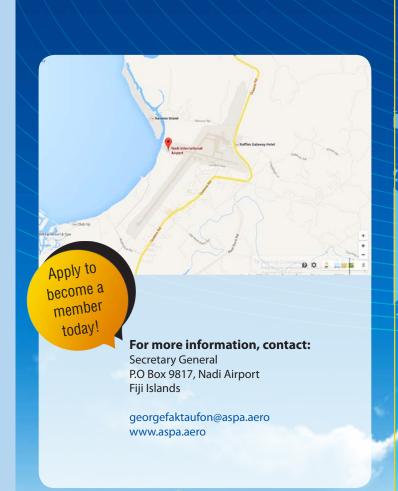
# **CURRENT MEMBERSHIP**

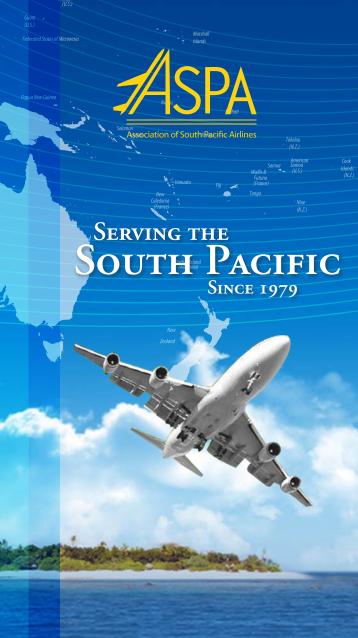
#### **ASPA Members**

- Aerosure Asia Pacific Pty Ltd Airports Fiji Ltd
- Air Terminal Services (Fiji) Ltd
  Air Terminal Services (Tonga) Ltd
  Air Dastle Advisor (Int'l) Ltd
- AIRCALIN Air Caledonie (Domestic) ATR-Avions de Transport Regional • Air Niugini • Airways New Zealand
   • Auckland International Airport • Airlines PNG
- Air Tahiti Air Vanuatu AWAS (Singapore) Pte Ltd
- AERCAP Avolon Aerospace Aviation Capital Group
- Brisbane Airport Corporation
  BOC Pte Ltd
  Boeing
  Bombardier Aerospace
  BBAM Singapore Pte Ltd
- Cit Aerospace Dubai Aerospace Enterprise
- Embraer Fiji Airways Flight GSE Ltd GE Aviation
  GECI International GE Capital Aviation Services
  (GECAS) International Lease Finance Corp Ikhana
  Group Marsh Pty Ltd Macquarie Air Finance
- Nordic Aviation Capital
  Our Airline
  Polynesian
  Airlines
  Pacific Sun
  Pacific Petroleum Company
- Pacific Turbine Brisbane
  Pratt & Whitney
  Solomon
  Airlines
  SITA
  Tonga Airport
  Travelport
  Willis Lease Finance Corp

# **ASPA Industry Development Partners:**

- International Air Transport Association (IATA)
  Pacific Aviation Safety Office (PASO)
- Secretariat of the Pacific Community (SPC)
- Secretariat of the Pacific Community (SPC)
  South Pacific Tourism Organisation (SPTO)
  - Aviation Industry Association of NZ









## **ABOUT ASPA**

The Association of South Pacific Airlines (ASPA) is a Regional Airline Trade Association, established in 1979 and duly registered in Fiji as a non-profit organization. Its Secretariat was originally based at the South Pacific Bureau for Economic Development (Now the Pacific Islands Forum Secretariat) in Suva until August 1986, when it was relocated to Nadi Airport.

Twelve Pacific Island Airlines formed the original APSA in May, 1979 and by August 1986, the membership grew to 19. Over the years membership numbers fluctuated and by September 2009, there were 11 full members and 3 associate members.

In 1991, The Industry Service Providers Programme was introduced to allow non-airline organizations that provided services and products to the airlines to become involved in ASPA. There were 23 Industry Service Providers by September, 2009.

# **ASPA OBJECTIVES**

To develop Commercial Aviation in the region. To provide a forum for members for consultation and exchange of information and views arising from relations between:-

- Airlines
- Airlines and Airports, ANS, the Industry Service Provider
- Airlines and other Regional & International Bodies.

To supplement members efforts in the development of human resources in all aspects of airline operations.

To represent members' interests where necessary.

## **HOW DOES ASPA FUNCTION**

ASPA's strength is as a lobby, acting in the best interest of Pacific Island Carriers to solve problems, express opinions, attract funding etc with the aim of achieving objectives.

ASPA functions in accordance with its detailed Articles of Association, which are reviewed periodically to ensure their relevance to the needs of the members and also taking into accoun the changing aviation environment.

It is administered through a chairman, Vice Chairman, an Executive Committee and a Technical Committee. Working Groups are established when required, to address specific issues and are disbanded when their tasks are completed.

ASPA is based in Fiji, selected for its central location in the Pacific Islands and the excellent facilities at Nadi International Airport. The Secretariat is headed by the Secretary General and staff who operate from an office at the Nadi Airport Departure Terminal.

The Secretariat is fully funded by members who pay an annual membership fee based on their gross revenue earnings. Non-airline Industry Service Providers are levied an annual flat fee.

Two General Sessions are held each year around June & December, one of which coincides with the Annual General Meeting (June).

The two Committees, tackle the main issues facing the regions airlines and the Secretariat initiates actions aimed at ensuring a requires approach is taken in finding solutions.

### **ASPA MAIN ACTIVITIES**

### General Meetings

Held twice yearly at various locations, alternating between Australia and New Zealand main cities and the Pacific Islands, thus allowing participants to experience the different cultures and view first hand aviation/tourism facilities, particularly in the Islands. These meetings provide a useful forum for delegates to be updated with the latest development in aviation technology and trends. These meetings also provide a forum for exchanging of ideas and allow for interaction between airlines themselves and between airline and service providers.

#### Regional Training & Workshop

ASPA regularly conducts regional training catering for all aspects of airline operations, either internally or jointly with IATA. Many of these training programmes are delivered at no cost to participating airlines, except for their travelling expenses. Regular Workshops are also conducted to update members of new developments in rules, systems and procedures that have been brought about by ICAO, IATA or national legislation.

# Representation

ASPA represents members' interested by leading negotiations on airport and air navigation charges, as well as on aero-political issues with governments, including new aviation legislation and infrastructure services and facilities. When the airlines at regional and international forums.



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